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COMMONWEALTH OF MASSACHUSETTS
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JOHN F. MEADE, REGISTER OF DEEDS

REPORT OF BARNSTABLE COUNTY REAL ESTATE ACTIVITY

FOR THE MONTH OF JANUARY 2002

SALES VALUES AND MORTGAGE VOLUME STAY STRONG IN '02!

Barnstable County Register of Deeds, John F. Meade, reports that the **volume of real estate sales in January 2002 was down 8.7 compared** to January 2001 volume and the **total value of sales was up 2.2%** from the previous year. The average **individual property sale value was up 12%** from the previous year. **There was a 164% increase in the volume of mortgage activity from January 2001 levels.**

Register Meade reports that there were **640** deeds recorded at the Barnstable Registry of Deeds in January 2002 with stated sales values between \$25,000.00 and \$1,000,000.00, representing a stated value of **\$165,826,849.00** in county-wide real estate sales.

Based on all property sales valued between \$25,000.00 and \$1,000,000.00, the average sale price of property in Barnstable County in January was **\$259,104.00.**

There were **2,894** mortgages recorded with values between \$25,000.00 and \$1,000,000.00 in January with a total value of \$472,336,093.00. The average mortgage amount, commercial, residential or other, was \$163,212.00.

By way of comparison, in January 2001, there were **701** deeds recorded at the Registry of Deeds with stated sales values between \$25,000.00 and \$1,000,000.00, representing a stated value of \$162,226,757.00 in county-wide real estate sales.

The average sales price, based on all property sales valued between \$25,000.00 and \$1,000,000.00 was \$231,422.00.

There were 1,097 mortgages recorded in January 2001 with values between \$25,000.00 and \$1,000,000.00 with a total value of \$224,888,152.00. The average mortgage amount, commercial, residential or other, was \$205,003.00.

**REAL ESTATE ACTIVITY THROUGH JANUARY 2002
AS COMPARED TO THE SAME PERIOD IN 2001.**

All figures are based on sales or mortgages between \$25,000.00 and \$1,000,000.00.

2002 sales volume: 640

2001 sales volume: 701

2002 total sales value: \$ 165,826,849.00

2001 total sales value: \$ 162,226,757.00

2002 average sales price: \$259,104.00

2001 average sales price: \$231,422.00

2002 mortgage volume: 2,894

2001 mortgage volume: 1,097

2002 total mortgage value: \$472,336,093.00

2001 total mortgage value: \$224,888,776.00

2002 average mortgage amount: \$163,212.00

2001 average mortgage amount: \$205,003.00

**PAST TWELVE MONTHS AVERAGE SALES VALUE:
(sales values between \$25,000 and \$1,000,000)**

| M/Y | Value | % Differential/prior month |
|-------------------|---------------------|-----------------------------------|
| Feb 2001: | \$217,265.00 | -6.1% |
| Mar 2001: | \$221,151.00 | +1.8% |
| Apr 2001: | \$237,039.00 | +7.9% |
| May 2001: | \$236,975.00 | -0.03% |
| June 2001: | \$233,717.00 | -1.4% |
| July 2001: | \$242,036.00 | +3.6% |
| Aug 2001: | \$237,314.00 | -1.95% |
| Sept 2001: | \$264,887.00 | +11.6% |
| Oct 2001: | \$250,818.00 | -5.3% |
| Nov 2001: | \$251,283.00 | +0.2% |
| Dec 2001: | \$241,640.00 | -3.8% |
| Jan 2002: | \$259,104.00 | +7.2% |